



**REDFLEX**  
H O L D I N G S

Redflex Holdings Limited

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Release to Australian Stock Exchange

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## Financial year 2002-3 Results

**12 September 2003:** Attached are:  
2003 Results Summary, and  
Appendix 4E for the 2002-3 financial year.

For further information:

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# Redflex Holdings Limited

## 2003 Results Summary

### Introduction

Redflex enters the 2003/2004 financial year with strong growth in the USA already committed, a strong order book in the Australian Traffic operation and a healthy prospect list for the Communications division. The company is the premier supplier of digital red-light photo-enforcement systems in the USA, and has moved to take up a dominant position in the Australian market.

The current board structure was put in place in November 2002. Since that time it has overseen a significant transformation within the company. It immediately recognised the requirement to deal with matters that had the potential to limit the company's growth. An appropriate mix of debt and equity funding was secured to provide for the growth of the business, a range of legacy and historical issues were dealt with, and there has been a strong focus on the expansion of the operations of the business.

With non-recurring items and provisions now in the past, Redflex is poised to show significant growth and deliver a strong, profitable result in the new financial year.

Against this backdrop, the following information is presented.

### Highlights

- Revenues in USA are growing with the increasing installed base, and the Traffic operation has moved to profitability. Year to date revenues for the current financial year are approximately 60% higher than for the corresponding period last year.
- At the date of this report, there are 161 installed photo enforcement systems in the USA, compared with 101 twelve months ago.
- New sales contracts in twelve cities in the USA and renewals and extensions on a further two indicate a very strong current order book.
- Implementation capability in the USA has been expanded to sustain a rollout capacity exceeding 10 approaches per month.
- Four major new Traffic contracts in Australia, demonstrating Redflex' increasing success in the local market.
- Strong support from shareholders and investors with \$10.6 million equity raised.
- Support from National Australia Bank with a USD debt facility for camera rollout.
- New Communications contracts with international prime contracting companies, Lockheed Martin and Northrop Grumman.
- The Communications division's first sale to the US Department of Defence.

# Group Result Summary

## Trading Result

The operating profit for the group was \$1.31 million before non-recurring items and provisions, reflecting the underlying strength in the company.

Gross revenue of \$23.5 million was down 12.6 % on the previous financial year (\$26.9 million). This was due to: divestment of two business divisions; reduced revenue in the Communications Division attributable to the impact of global events and exchange rate exposures; and the adverse move in the AUD/USD exchange rate by approximately 20% over the financial year reducing the reported revenue from the growing USA Traffic business due to translation effects.

Non-recurring items totalled \$3.2 million, and provisions relating to non-trading activities were \$1.85 million, resulting in a Net Loss of \$3.74 million.

## Non Recurring Items

There were a number of non-recurring items that had an adverse effect on the result for the full year. For the first half, these were: the costs of pursuing a finance transaction that did not proceed to completion, and restructuring costs.

The Communications division has been affected by the major shift in the AUD/USD exchange rate, which varied by approximately 20% over the course of the financial year. Redflex Communications has most of its contracts in USD and, because of the constrained financial circumstances at the time of entering into the contracts, was unable to put in place appropriate hedging instruments. The overall effect of this was approximately a \$1.76 million foreign exchange loss for the financial year.

The company now has exchange rate forward cover in place and a policy that addresses the appropriate approach to forward cover for all non-AUD contracts entered into. Consequently, exchange rate losses are regarded as non-recurring.

## Provisions

The directors have taken a strong position on provisioning. Provision has been made in the 2002/2003 accounts for:

- Possible non-recovery of some loans under past structured finance transactions. The company will continue to follow up all outstanding amounts with a view to full recovery.
- The possible non-recovery of some of the proceeds of the sale of business effected in the 2002 year.
- Limited recourse employee loans under the Employee Share Acquisition Scheme.

All provisions relate to non-trading activities that occurred prior to the 2002/2003 financial year.

	A\$'000
Trading Result	
Redflex Traffic Systems	2,512
Redflex Communications Systems	864
Redflex Holdings Limited	(2,062)
	<hr/> 1,314
Non Recurring Items	
Financing Costs	(1,241)
Restructuring Costs	(202)
Foreign Exchange Loss	(1,757)
Total Non Recurring	<hr/> (3,200)
Provisions relating to non trading activities	<hr/> (1,850)
	<hr/> <hr/>
Net Profit/(Loss)	<hr/> (3,736) <hr/>

## Review of Operations

### USA Traffic

The traffic business has continued to grow in the USA with increasing momentum in sales and the rate of rolling out camera installations. Redflex Traffic Systems has committed contracts, including those already installed, in 27 cities in 7 states. Of these, 161 approaches are currently installed.

The rollout rate is now expected to be in excess of the planned 10 approaches per month. A further installation team has been formed to ensure that the rollout momentum continues.

Orders for the year have been exceptional, with new contracts announced to the market since July 2002 in the cities of: Dayton, Ohio; Scottsdale, Arizona where the existing contract was renewed and extended; Southgate, California; Santa Ana, California; Monroe, North Carolina; Indian Trail, NC; Inglewood California; Marshville North Carolina; Savannah Georgia; Oxnard California; El Monte California; Upland California; Garden Grove California – with an extension to the existing contract; and Hawthorne California. Cameras will be installed in these cities progressively to meet the expectations of these new customers. A strong pipeline of selections, bids and prospects should ensure that the growth in new business continues.

Redflex Traffic Systems is now clearly the number one supplier of digital traffic photo enforcement system in the USA, as evidenced by the number of contracted systems and the rate at which new contracts are being won.

### Australian Traffic

The Australia based Traffic business has also delivered impressive performance with contracts signed in a number of jurisdictions, and development of key opportunities. Major new contracts announced were: Transit Lane enforcement on the Liverpool to Paramatta Transitway; the NSW School Zone Roadside Fixed Digital Speed Cameras; Red light/Speed Combination systems for the Department of Justice in Victoria; and Point-to-point Speed cameras on the Hume Freeway. The company has successfully bid these projects in a competitive environment, and has demonstrated its leadership in the areas of technology,

capability and support. In addition, Redflex has won work to extend and enhance existing systems.

Redflex Traffic Systems is addressing an emerging global market and will be committing resources to develop opportunities in key countries around the world where profitable opportunities exist. The signing of a heads of agreement with a company in South Africa to represent Redflex products in that country, and the development of projects and opportunities in the Middle East and Europe are key elements of a plan to grow into this global market.

The key to keeping ahead in the emerging traffic photo enforcement market is ongoing development of existing products and the development of new products to meet identified future needs. The R&D activities of Redflex Traffic address both of these areas. Product enhancements to reduce costs and add competitive features are constantly being developed, and new products are being produced to meet existing or predicted market opportunities.

### **Redflex Communications Systems**

The Communications Division showed its resilience in difficult times despite reduced revenues due to the prevailing global circumstances. The division experienced a non-recurring exchange rate loss of \$1.76 million, due to the inability of the group to put in place appropriate forward cover arrangements as a result of previous constrained financial circumstances.

The result for the division has been short of expectations, and a greater level of performance and return is expected in the current financial year.

Over the year progress was made in delivering complex Air Defence Communications systems to key clients, including the Royal Australian Air Force, Lockheed Martin, Northrop Grumman and Tenix Defence Systems. New contracts were signed for multi-site Air Defence Systems for Lockheed Martin and Northrop Grumman for national defence customers.

In a significant development, Redflex made its first sale of its proprietary **Switchplus** technology in the form of a secure conferencing bridge to the US Army. This is expected to lead to substantial further orders with the US government.

The Communications Business has a strong prospects list going out three years, and expects to see significant increases in revenue in the 2003/04 financial year based on assessed probabilities of winning identified and qualified prospects.

The aviation and defence markets for Redflex Communications have been adversely affected due the combined effects of: the terrorist attacks of Sep 11; the impact of wars in Afghanistan and Iraq; and the effect of global terrorism. Indications are that the worst effects are now behind us with a perceived increase in proposed acquisition activity in the defence sector.

Product development activities have continued and Redflex Communications recently announced the release of its third generation voice and data switching system, **Switchplus Gen 3**.

## **Conclusion**

The support of shareholders and investors during the year, with successful equity raisings totalling \$10.6 million through a Share Purchase Plan and placements was appreciated and allowed the achieved growth to occur.

The group has budgeted to make a substantial profit in the year ahead. For this year the board has decided not to issue a specific forecast, but will report appropriately on performance.

Your board looks forward to delivering a strong result over the next 12 months.

*Graham Davie  
Chief Executive Officer  
12 September 2003*

# Appendix 4E

## REDFLEX HOLDINGS LIMITED

ABN: 96 069 306 216

### ASX PRELIMINARY FINAL REPORT FOR YEAR ENDED 30 JUNE 2003

#### Results for announcement to the market and Lodged with the ASX under Listing Rule 4.3A

The Company showed revenue from ordinary activities of \$23.5 million which was down 12.6 % on the previous financial year.

The reduction in revenue was due to: divestment of two business divisions; reduced revenue in the Communications Division attributable to the impact of global events and exchange rate exposures; and the move in the AUD/USD exchange rate by approximately 20% reducing the reported revenue from the growing USA Traffic business due to translation effects.

The trading profit for the group was \$1.31 million before non-recurring items of \$3.2 million and provisions of \$1.85 million. This resulted in a net loss of \$3.74 million.

Non-recurring items totaling \$3.2 million included: professional and legal costs associated with a planned capital raising that was not completed, restructuring costs, and unhedged foreign exchange losses on contracts. The foreign exchange losses have arisen from Communications contracts in USD for which the group was unable to put in place adequate forward cover due to the previously constrained financial circumstances. The provisions relate to non-trading activities.

			\$A'000
Revenues from ordinary activities	down	12.6%	to 23,517
Profit (loss) from ordinary activities after tax	Loss up		to (3,736)
Net profit (loss) for the period attributable to members	Loss up		to (3,736)
Dividends (distributions)	Amount per security		Franked amount per security
Final dividend	Nil		Nil
Interim dividend	Nil		Nil

# REDFLEX HOLDINGS LIMITED

## STATEMENT OF FINANCIAL PERFORMANCE

### FOR YEAR ENDED 30 JUNE 2003

	Note	Consolidated Entity 30-Jun-03 \$	30-Jun-02 \$
<b>Revenue from operating activities:</b>			
Revenue from sale of services or systems	1	12,997,964	15,880,270
Revenue from fee for service contracts		10,501,949	10,447,748
<b>Total Revenue from operating activities</b>	14	<b>23,499,913</b>	<b>26,328,018</b>
<b>Revenues from outside the operating activities:</b>			
Interest from other persons		16,826	123,923
Sundry Income		0	433,543
<b>Total revenue from outside the operating activities</b>		<b>16,826</b>	<b>557,466</b>
<b>Total revenue from ordinary activities</b>		<b>23,516,739</b>	<b>26,885,484</b>
<b>Expenses from operating activities</b>			
Materials & consumables used		(5,599,099)	(5,176,158)
Depreciation expense		(2,938,747)	(2,199,465)
Amortisation of Intangibles		(768,057)	(527,316)
Borrowing costs		(141,764)	(162,762)
Salaries & wages expense		(12,140,971)	(11,705,558)
Outlays Capitalised in Intangibles		1,653,761	1,815,380
Other expenses from ordinary activities		(1,970,187)	(8,327,504)
Significant Expenses:	1		
Provision for diminution in value of receivables		(2,148,743)	(314,000)
Unhedged foreign exchange losses		(1,756,758)	0
Non-recurring debt raising costs		(1,241,060)	0
Group restructuring costs		(202,000)	0
<b>Total expenses from ordinary activities</b>		<b>27,253,625</b>	<b>26,597,383</b>
<b>Profit (loss) from ordinary activities before tax</b>		<b>(3,736,886)</b>	<b>288,101</b>
Income tax on ordinary activities		0	0
<b>Profit (loss) from ordinary activities after tax attributable to members</b>		<b>(3,736,886)</b>	<b>288,101</b>
Net exchange difference on translation of foreign statements of foreign controlled entity.		(2,926,294)	(202,580)
Total changes in equity not resulting from transactions with owners as owners		(6,663,180)	85,521
Franked Dividends per share		0	0
Number of employees at year end		150	145

**REFLEX HOLDINGS LIMITED**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT 30 JUNE 2003**

	Note	Consolidated Entity	
		30-Jun-03	30-Jun-02
		\$	\$
<b>Current Assets</b>			
Cash Assets		1,070,124	401,403
Term deposits		1,112,425	201,826
Receivables	3	5,329,976	4,808,540
Inventories	4	10,548,366	5,748,241
Other assets	7	843,031	991,600
		<u>18,903,922</u>	<u>12,151,610</u>
<b>Non-Current Assets</b>			
Receivables	3	265,511	1,810,300
Property Plant & equipment	5	18,765,420	18,043,730
Intangible Assets	6	6,833,546	5,788,064
		<u>25,864,477</u>	<u>25,642,094</u>
<b>Total Assets</b>		<b><u>44,768,399</u></b>	<b><u>37,793,704</u></b>
<b>Current Liabilities</b>			
Payables	8	4,429,511	3,918,187
Interest-bearing liabilities	8	769,000	292,121
Provisions	9	415,416	428,541
		<u>5,613,927</u>	<u>4,638,849</u>
<b>Non Current Liabilities</b>			
Interest-bearing liabilities	8	2,171,351	0
Provisions	9	339,533	433,722
		<u>2,510,884</u>	<u>433,722</u>
<b>Total Liabilities</b>		<b><u>8,124,811</u></b>	<b><u>5,072,571</u></b>
<b>Net Assets</b>		<b><u>36,643,588</u></b>	<b><u>32,721,133</u></b>
<b>Equity</b>			
Contributed Equity	10	59,733,895	49,148,260
Reserves		(3,128,874)	(202,580)
Accumulated Losses	11	(19,961,433)	(16,224,547)
<b>Total Equity</b>		<b><u>36,643,588</u></b>	<b><u>32,721,133</u></b>

**REDFLEX HOLDINGS LIMITED  
STATEMENT OF CASHFLOWS  
FOR THE YEAR ENDED 30 JUNE 2003**

	Consolidated Entity	
Note	30-Jun-03	30-Jun-02
	\$	\$
<b>Cash Flows from Operating Activities</b>		
Receipts from customers	22,256,603	26,129,139
Payments to suppliers and employees	(24,540,909)	(23,799,071)
Interest received	78,074	123,923
Interest and other costs of finance paid	(146,979)	(162,762)
Goods & Services Tax paid	(1,811,664)	(2,590,145)
Net Cash Flows from (Used in) operating activities	<u>(4,164,875)</u>	<u>(298,916)</u>
<b>Cash Flows from Investing Activities</b>		
Payments for property, plant and equipment	2 (6,586,731)	(7,606,610)
Sale (Acquisition) of Minority Interest in Visible Voice	0	160,044
Capitalised research and development	2 (1,813,539)	(1,157,065)
Net Cash Flows from (Used in) investing activities	<u>(8,400,270)</u>	<u>(8,603,631)</u>
<b>Cash Flows from Financing Activities</b>		
Loans to Related Parties	0	(774,858)
Bank Borrowings	2,687,373	0
Lease liability incurred	252,978	0
Shareholder loans received (paid)	(292,121)	49,296
Cash proceeds from share issues	10,653,154	10,306,356
Share Issue Costs	(67,518)	(907,217)
Net Cash Flows from (Used in) financing activities	<u>13,233,866</u>	<u>8,673,577</u>
Net Increase/(Decrease) in Cash held	668,721	(228,970)
Cash at Beginning of Financial Year	401,403	630,373
Cash at End of Financial Year	<u>1,070,124</u>	<u>401,403</u>
<b>Reconciliation of Cash</b>		
Cash at the end of the year consists of:		
Cash on Hand	1,385	0
Cash at bank	1,068,739	401,403
	<u>1,070,124</u>	<u>401,403</u>

## Notes to the Financial Statements for the year ended 30 June 2003

### NOTE 1 MATERIAL FACTORS AFFECTING THE REVENUES AND EXPENSES OF THE ECONOMIC ENTITY FOR THE CURRENT PERIOD

A discussion on the material factors affecting the revenues and expenditures of the Company for the current period is contained on page 1.

#### Comparison of half year profits

	Consolidated Entity	
	30-Jun-03 \$000	30-Jun-02 \$000
Consolidated profit (loss) from ordinary activities after tax attributable to members reported for the <i>1st</i> half year	(1,346)	(913)
Consolidated profit (loss) from ordinary activities after tax attributable to members for the <i>2nd</i> half year	(2,390)	1,201

#### Significant Items

During the year the company incurred non-recurring costs associated with planned debt/equity financing activity in the USA that was not completed when a more favourable financing option became available (\$1.241million), and costs associated with group restructuring (\$0.202m).

Within the Communications business the Company incurred significant exposure to USD receivables whilst the majority of costs were incurred in AUD. The movement in the AUD/USD of ~20% over the past financial year has seriously eroded margins on these contracts. The Company did not have the capacity to hedge these longer term receivables until establishing a relationship with its current bankers early in 2003. Accordingly the trading results for the year in the Communications Division were impacted by exchange rate losses of \$1.76 million. All future receivables under these contracts are hedged using foreign exchange options at a rate of AUD/USD 0.625.

During the previous Financial Year the company disposed of a non core business unit for a consideration comprising cash and future royalties. As there is some uncertainty regarding collectability of amounts currently due and due in future periods, the Directors have provided for the carrying value of the future receivable.

The Directors have reassessed receivables emanating from previous Structured Finance transactions and provided against their future recoverability. A provision of \$350,000 has been made during the current financial year.

Under the terms of the Employee Share Acquisition Scheme employees are offered shares at market rates. Employees are required to pay 5% of the consideration with the Company loaning the employee the balance for a maximum period of five years. Upon termination the shares are either paid for in full by the employee or relinquished and sold on market by Redflex should the employee not take them up. As a result of the low share price during the year the Company has had to write-off unrecovered loan balances for terminating employees who have not taken up their entitlements. In addition the Directors have decided to provide a further \$250,000 against the loan balances for loans due to be repaid within the next twelve months where the original share issue price is well in excess of current market value.

NOTE 2 MATERIAL FACTORS AFFECTING THE ASSETS, LIABILITIES AND EQUITY OF THE ECONOMIC ENTITY FOR THE CURRENT PERIOD

**Cash Assets**

The balance of cash holding increased during the year ended 30 June 2003 by \$0.67 million

Major sources of cash reserves during the year were:

Proceeds from Share Purchase Plan and Private Placements	\$10.6 million
Bank borrowings repayable over a four year term	\$2.7 million

Major uses of cash reserves during the year were:

Investment in Infrastructure Assets installed in USA	\$6.6 million
Inventory of Infrastructure componentry that will convert to fixed assets	\$1.6 million
Increase in WIP for contracts in progress at year end	\$4.3 million
Operating activities prior to Provisioning	\$1.7 million

The investment in USA based assets has been made progressively during the year and Accumulated assets have been translated to AUD at year end exchange rate of AUD/USD 0.65 using the current rate method. The downward revaluation of the net asset values has been taken to the Foreign Exchange Translation Reserve as required under AASB 1012 for entities deemed to be self-sustaining.

**Term Deposits**

Under the terms of the Loan Agreement with its Bankers, the Company is required to lodge security deposits approximating 25% of borrowings as security for the loan. As of 30 June 2003, term deposits of \$0.67 million were lodged as security against borrowings of \$2.7 million.

**Current Receivables**

Trade related receivables have increased \$1.2 million over the corresponding period last year. The increase relates partially to the increased fee based revenue in the USA and the timing of invoicing milestones in accordance with work contracts.

Other receivables included in current assets have been significantly provided against in the amount of \$0.5 million.

**Inventories**

Inventory has increased \$4.8 million over the corresponding period last year.

Inventory within the Traffic Division of \$ 3.4 million relates predominantly to Red Light and speed camera traffic componentry that is converted to Infrastructure assets within the USA based contracts. Significant contract wins over the last twelve months together with an increased installation rate have required additional inventory levels to support growth.

Inventory relating to Work In Progress under milestone based contracts has increased \$3.5 million over the corresponding period last year and will be realised over the ensuing twelve months based on achievement of contracted milestones. A further \$0.7 million of Work In Progress relates to traffic citations issued but not yet collected.

**Non-Current Receivables**

Non-current receivables have decreased \$1.5 million over the previous year primarily relating to provisioning.

## **Property Plant & Equipment**

Investment in Infrastructure assets in the USA based traffic business used \$6.6 million in cash reserves during the year. Offsetting this was the restatement of these asset values as a result of currency translation adjustments referred to in the note re Cash Assets above. Total Property Plant and equipment is now \$ 18.8 million of which \$ 17.6 million is located in the USA to support traffic redlight enforcement contracts. The depreciation charge for the year was \$ 2.9 million predominantly relating to the depreciation over the USA based assets which are being depreciated over a seven year period.

## **Intangible Assets**

Intangible assets increased by a net \$1.05 million during the year ended 30 June 2003. Development activities encompassed both the Communications and Traffic Divisions. Amortisation of \$ 0.6 million represents a straight line amortisation of Intangibles over a ten year period.

## **Payables**

Payables increased moderately over the same period last year and are both current and representative of activity levels at 30 June 2003.

## **Interest Bearing Liabilities**

The Company undertook Bank borrowings of \$ 2.7 million during the financial year. Borrowings are made against assets installed in the USA business and are required to be repaid over a four year term. Borrowings are made in USD and attract an interest rate of ~5.5% including margin. The company had undrawn funds available to be drawn at 30 June 2003 of \$ 2.4 million.

## **Contributed Equity**

The Company raised \$ 10.6 million during the year from the Share Purchase Plan and private placements. The equity was used to finance the rollout of cameras into our USA contracts, fund operating activities and to support Bank borrowings.

## **Income Taxes**

The Company has carry forward tax losses which have not been brought to account as there is no virtual certainty on their recoupment.

The Future income tax benefit arising from timing differences and carry forward losses has not been brought to account and will only be obtained if:

- (i) future assessable income is derived of a nature and of an amount sufficient to enable the benefit to be realised;
- (ii) the conditions for deductibility imposed by tax legislation continue to be complied with; and
- (iii) no changes in tax legislation adversely affect the Consolidated Entity in realising the benefit.

	Consolidated Entity	
	30-Jun-03	30-Jun-02
	\$	\$
NOTE 3 RECEIVABLES		
<b>(a) Current</b>		
Trade Debtors	4,950,266	3,706,956
Other Debtors	793,417	765,525
Other Corporations	290,293	336,059
Provision for non-recovery	(704,000)	0
	<u>5,329,976</u>	<u>4,808,540</u>

<b>(b) Non Current</b>		
Other Corporations	1,779,511	2,020,300
Provision for non-recovery	(1,514,000)	(210,000)
	<u>265,511</u>	<u>1,810,300</u>

	Consolidated Entity	
	30-Jun-03	30-Jun-02
	\$	\$
NOTE 4 INVENTORIES		
Raw Materials	1,221,367	2,296,230
Work in Progress	5,932,392	1,692,727
Infrastructure Componentry	3,394,607	1,759,284
	<u>10,548,366</u>	<u>5,748,241</u>

	Consolidated Entity	
	30-Jun-03	30-Jun-02
	\$	\$
NOTE 5 PROPERTY PLANT & EQUIPMENT		
Furniture and Fittings	747,581	498,942
Leasehold Improvements	355,699	336,093
Plant and Equipment	25,356,310	22,182,556
	<u>26,459,590</u>	<u>23,017,590</u>
<b>Less Accumulated depreciation</b>		
Furniture and Fittings	(473,042)	(241,087)
Leasehold Improvements	(200,297)	(159,302)
Plant and Equipment	(7,020,831)	(4,573,470)
	<u>(7,694,170)</u>	<u>(4,973,860)</u>
Total Written Down Amount	<u>18,765,420</u>	<u>18,043,730</u>

	Consolidated Entity	
	30-Jun-03	30-Jun-02
	\$	\$
NOTE 6 INTANGIBLE ASSETS		
Research and Development Expenditure Capitalised (at Cost)	8,628,919	6,815,380
Less accumulated amortisation	(1,795,373)	(1,027,316)
	<u>6,833,546</u>	<u>5,788,064</u>



**Issued and quoted securities at end of current period**

	Total number	Number quoted	Issue price per security	Amount paid up per security
<b>Ordinary securities</b>	67,623,720	67,623,720		
Changes during current period				
(a) Increases through issues	3,305,453	3,305,453	\$0.4626	\$0.4626
	750,000	750,000	\$0.55	\$0.55
	18,920,126	18,920,126	\$0.4626	\$0.4626
(b) Decreases through returns of capital, buybacks	0	0		
<b>Options</b>	6,261,796	6,261,796	Exercise Price \$1.10	Expiry date 31/12/03
Issued during current period	0	0		
Exercised during current period	0	0		
Expired during current period	2,482,660	2,482,660	\$3.48	31/12/02

	Consolidated Entity	
	30-Jun-03	30-Jun-02
	\$	\$
<b>NOTE 11 ACCUMULATED LOSSES</b>		
Balance at Beginning of year	(16,224,547)	(16,512,648)
Net Profit (Loss) attributable to members of Redflex Holdings Limited	(3,736,886)	288,101
<b>Balance at End of Year</b>	<u>(19,961,433)</u>	<u>(16,224,547)</u>

	Consolidated Entity	
	30-Jun-03	30-Jun-02
	\$	\$
<b>NOTE 12 STATEMENT OF CASH FLOWS</b>		
<b>Reconciliation of Profit (Loss) from Ordinary Activities After Income Tax, to Net Cash Inflow from operations</b>		
Net Profit/(Loss) after Income Tax	(3,736,886)	288,101
<b>Non Cash Flow Items</b>		
Depreciation Expense	2,938,747	2,199,465
Amortisation of Intangibles	768,057	527,316
Provision for Employee Entitlements	(107,314)	(11,308)
Provision for non-recovery of receivable	2,008,000	210,000
<b>Change in Operating Assets and Liabilities</b>		
Decrease/(Increase) in Term Deposits	(910,599)	0
Decrease/(Increase) in Receivables – non-current	240,790	(927,511)
Decrease/(Increase) in Receivables – current	(1,076,867)	(890,054)
Decrease/(Increase) Inventories	(4,800,125)	(553,399)
Increase/(Decrease) in Payables	511,324	(1,141,526)
<b>Net Cash Inflow/(Outflow) from Operating Activities</b>	<u>(4,164,875)</u>	<u>(298,916)</u>

Consolidated Entity  
30-Jun-03      30-Jun-02

NOTE 13 FINANCIAL RATIOS

**Profit before tax / revenue**

Consolidated profit (loss) from ordinary activities before tax as a percentage of revenue

(15.9%)                  1.1%

**Profit after tax / equity interests**

Consolidated net profit (loss) from ordinary activities after tax attributable to members as a percentage of equity at the end of the period

(10.2%)                  0.9%

NOTE 14                  SEGMENT NOTE

**(a) Business Segments**

	Corporate	Communications	Traffic	30-Jun-03 Total	30-Jun-02 Total
	\$(000)	\$(000)	\$(000)	\$(000)	\$(000)
Revenue from sale of goods & services	406	7,382	5,211	12,999	15,880
Revenue from fee for service contracts		0	10,501	10,501	10,448
<b>Total revenue</b>	<b>406</b>	<b>7,382</b>	<b>15,712</b>	<b>23,500</b>	<b>26,328</b>
Consolidated operating profit before tax	(5,550)	61	1,753	(3,736)	288
<b>Total assets</b>	<b>6,259</b>	<b>13,136</b>	<b>25,373</b>	<b>44,768</b>	<b>37,794</b>

**(b) Geographical segments**

	Australia	USA	Other	30-Jun-03 Total	30-Jun-02 Total
	\$(000)	\$(000)	\$(000)	\$(000)	\$(000)
Revenue from sale of goods & services	6,756	5,475	768	12,999	15,880
Revenue from fee for service contracts	0	10,501	0	10,501	10,448
<b>Total revenue</b>	<b>6,756</b>	<b>15,976</b>	<b>768</b>	<b>23,500</b>	<b>26,328</b>
<b>Total assets</b>	<b>26,073</b>	<b>18,695</b>	<b>0</b>	<b>44,768</b>	<b>37,794</b>

The Consolidated operating profit before tax shown in the segment information includes nonrecurring costs, provisioning against receivables and an allocation of Corporate overheads.

Revenue allocated to the Corporate Division represents revenue received from the Touchscreen business which was discontinued in September 2002.

## Compliance statement

- 1 This report has been prepared in accordance with AASB Standards, other AASB authoritative pronouncements and Urgent Issues Group Consensus Views or other standards acceptable to ASX
- 2 This report, and the accounts upon which the report is based, use the same accounting policies.
- 3 This report does give a true and fair view of the matters disclosed.
- 4 The accounts are in the process of being audited or subject to review.
- 5 The entity has a formally constituted audit committee comprising all Board members.



Graham Davie  
Director  
12 September 2003